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IDAHO PUBLIC
UTILITIES COMMISSION

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April 22, 2022

VIA EMAIL TO secretary@puc.idaho.com

Jan Noriyuki
Commission Secretary
Idaho Public Utilities Commission
472 West Washington
Boise, Idaho 83702

Re: Air Voice Wireless, LLC d/b/a AirTalk
Case No. AVW-T-22-01

Dear Ms. Noriyuki:

Air Voice Wireless, LLC d/b/a AirTalk Wireless (“Air Voice”) filed an Application for Limited Designation as an Eligible Telecommunications Carrier (the “Application”) on March 23, 2022. Air Voice respectfully requests to supplement its Application with information in support of its technical capabilities attached hereto as Exhibit 8.

If you have any questions, or if I may provide you with additional information, please do not hesitate to contact me at 770-232-9200 or info@telecomcounsel.com. Thank you.

Respectfully submitted,



Lance J.M. Steinhart, Esq.
Managing Attorney
Lance J.M. Steinhart, P.C.
Attorneys for Air Voice Wireless, LLC d/b/a AirTalk Wireless

Attachments

cc: Henry Do
Johan E. Kalala-Kasanda



SOLUTIONS OVERVIEW

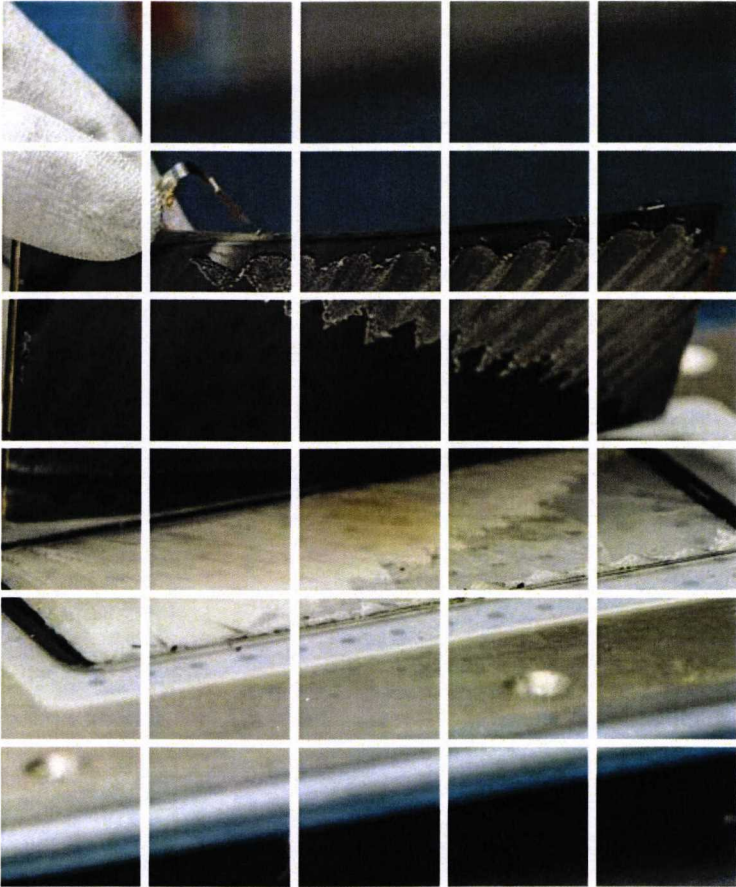
JANUARY 2021

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HTH
communications



PROVIDING SUSTAINABLE SOLUTIONS FOR THE WIRELESS INDUSTRY

ABOUT HTH

For customers across the globe, HTH is delivering value into their supply chain through programs that lower cost of acquisition, reduce churn and increase returns on investment. At HTH, we believe that sustainability is ensuring that our customers achieve their business goals year after year. We believe that sustainability means investing in our employees and creating a culture of success. And, we believe that sustainability means operating our business in accordance with global quality standards designed to ensure the well-being and prosperity of future generations.

WE MANAGE THE SECONDARY MARKETPLACE SO YOU DON'T HAVE TO COMPREHENSIVE SERVICE OFFERING

In the secondary marketplace, value is derived from high-quality products, efficient services and expandable infrastructure. HTH knows this and that's why our comprehensive service offering is used by over 50 MVNO's, 4 National Carriers and numerous OEMs. Our service platform enables success and delivers maximum returns to our partners.



Handset Sales



MVNE Services



4PL Services



Repair and Refurbishing



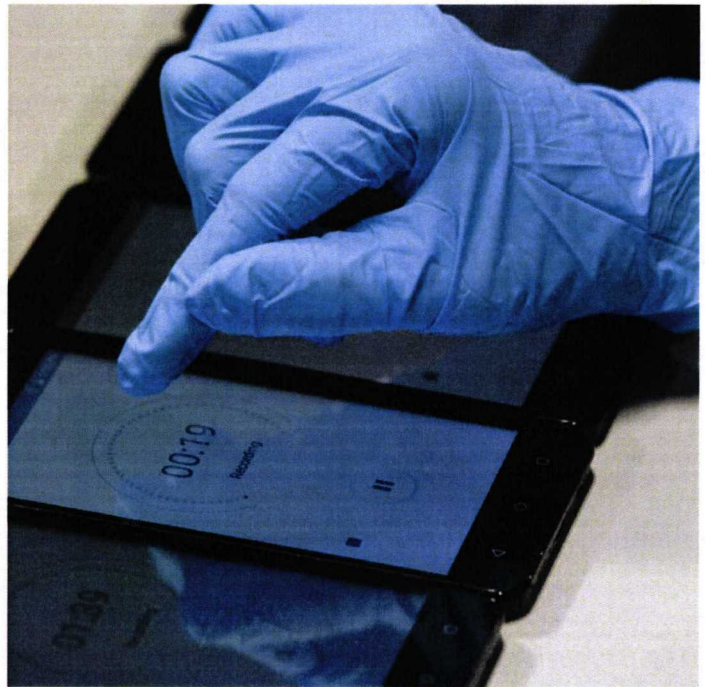
HANDSET SALES BUY FROM US

Our customers demand full-features phones at second life prices. Whether you're looking for a smartphone or a basic feature phone, we have a wide selection of devices to choose from in a variety of conditions and grades. Each customer is assigned a dedicated account manager who provides:

- Weekly inventory reports
- Promotional offers
- Same day order fulfillment
- Flexible financing offers
- Device warranty
- Logistics expertise
- Exceptional service

HANDSET SALES SELL TO US

We understand that carriers, OEM's and insurance providers all carry millions of dollars in inventory and have financial targets to meet. That's why we participate in numerous disposition programs to purchase returned, trade-in, buy-back and excess inventory; always delivering returns to help your company achieve its goals.



MVNE SERVICES



OPERATIONAL
TOOLS



WHITE LABEL
SOLUTIONS



RISK REWARD
MODELS



CAP EX DEFERRALS



AIRTIME BUNDLES



OPERATING
SYSTEM SUPPORT



DEVICE
MANAGEMENT



VIRTUAL
WAREHOUSING

4PL SERVICES



VIRTUAL
WAREHOUSING



TRANSPORTATION



DROP SHIPMENT



TRACKING AND
REPORTING



FORWARD LOGISTICS



REVERSE LOGISTICS

REPAIR & REFURBISHING



PARTS RECOVERY &
RECLAMATION



OEM NEW &
REFURBISHED PARTS



PROPRIETARY
TESTING EQUIPMENT



OEM CERTIFIED
FACILITY



Triage



Disassembly



Assembly



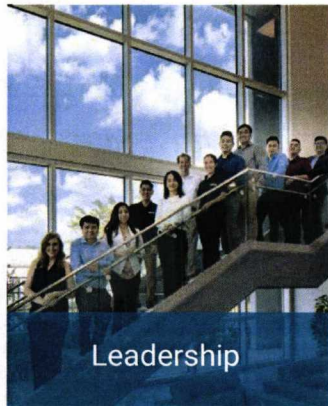
Picture Packs



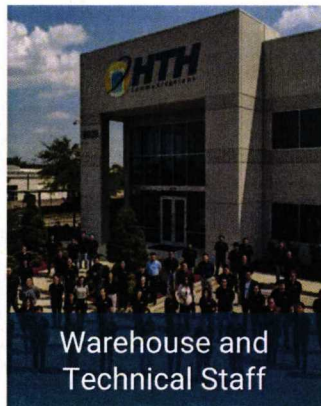
Distribution



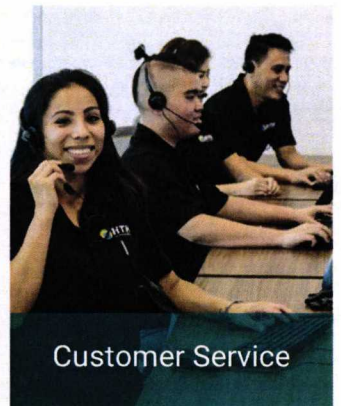
Henry Do, CEO



Leadership



Warehouse and
Technical Staff



Customer Service

CULTURE OF SUCCESS

THE HTH TEAM

HTH was founded in July 2008 by Henry Do. Holding degrees in Economics and Finance, Henry began his career at a private equity firm serving the wireless industry where he recognized the need for a repair company that was laser focused on quality and efficiency. Nothing affected the bottom line of companies more than those two factors. With that, HTH was formed. Over the past twelve years, HTH has grown in size and scope and it has done so by creating a culture of success for employees. Enabling employees to grow and excel within the company, ensuring employees do their jobs with integrity and attention to detail, and rewarding employees when they achieve their goals are all part of the HTH culture.

WHEN OUR CUSTOMERS SUCCEED, WE SUCCEED

TIMELINE OF OUR GROWTH

2008	2009	2010	2012	2014	2016	2019
HTH Communications founded and operated in 1,500-SF facility in Houston, TX	Moved into 10,000-SF facility less than a year later to accommodate growth. Selected as exclusive distributor of Cricket's refurbished handsets	HTH becomes a downstream vendor to Sprint, US Cellular, MetroPCS, AT&T and T-Mobile	Moved into a 50,000-SF facility to accommodate growing team and expansion of services	HTH expanded marketing efforts and began attending trade shows such as CTIA, CCA and participating in Carrier Summits	HTH receives R2, ISO 9001, ISO 14001 and ISO OHSAS 45001 certifications	HTH celebrates over a decade in business and relocates to its privately owned 125,000-SF state-of-the-art headquarters

**QUALITY & EFFICIENCY
ARE THE CORE OF OUR SOLUTIONS**
QUALITY STANDARDS WE MAINTAIN



ISO 45001
OCCUPATIONAL HEALTH AND
SAFETY MANAGEMENT
SYSTEMS



ISO 9001
QUALITY
MANAGEMENT
SYSTEMS



ISO 14001
ENVIRONMENTAL
STANDARDS SYSTEMS



R2
RESPONSIBLE
ELECTRONICS RECYCLING

CUSTOMERS WE SERVE



Nationwide Carriers

Sprint
T-Mobile
Verizon

AT&T
Metro PCS
US Cellular



Retailers & Etailers

Choice Wireless
Amazon
eBay



Rural & Small Carriers

Carolina West
Affinity Cellular
ClearTalk Wireless



MVNO's & Lifeline

TracPhone
Ready Wireless
Red Pocket Mobile
Assist Wireless

Credo
Easy Wireless
Safety Net Wireless



Enterprise Providers

Assurant
Asurion
Immerge Wireless



Manufacturers & Wholesalers

Samsung
Alcatel

LG
Quality One

BRANDS CONSUMERS DEMAND ARE THE BRANDS WE CARRY



ALL CONDITIONS
New
Used
Certified Pre-Owned
Refurbished
Functionally Tested

ALL BRANDS
Apple
Samsung
LG
Motorola
Kyocera

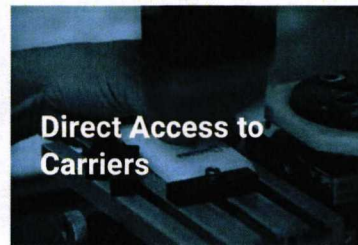
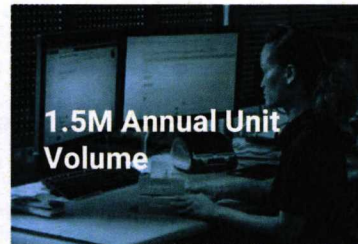
ALL TYPES
Smartphones
Feature Phones
Tablets
WiFi Modems
Smart Accessories

ALL GRADES
Grade A
Grade B
Grade C
Grade D
Grade BER

OUR STRENGTH IS IN THE NUMBERS

COMPETITIVE ADVANTAGE

Numbers can tell a powerful story.
The success of our business and commitment to
customers are best illustrated in these numbers.



LET'S DEVELOP A SOLUTION FOR YOU! WORKING TOGETHER

ONE SOURCE SOLUTION

We simplify supply chain for our customers by offering a full scope of solutions. One vendor. One location. One point of contact. Easy.

EXPERIENCE, SCALE, FLEXIBILITY

We have the team, the financial strength and the operations to put together a program designed specifically for you!

COMMITMENT TO EXCELLENCE

Quality and Efficiency are the core values in running our business. Our customers deserve nothing less.





ONE SOURCE SOLUTION

HTH COMMUNICATIONS AFFILIATE COMPANIES

Working with us is easy. We can provide you with a single service or put together a comprehensive offering.



- o Owned by Henry Hung Do
- o Headquarters office is located at 9920 Brooklet Drive, Houston, TX 77099
- o A distributor for wireless resellers
- o Operating on the Sprint & T-Mobile Network
- o B2C Products & Services



- o Owned by Henry Hung Do
- o Headquarters office is located at 9920 Brooklet Drive, Houston, TX 77099
- o An ETC / MVNO that offers free mobile devices and plans to individuals and families who qualify for the Lifeline Program
- o Lifeline Service is available in Louisiana
- o Emergency Broadband Benefit Program Provider in 48 states
- o Operating on the Sprint & T-Mobile Network
- o B2C Products & Services



- o Owned by Henry Hung Do
- o Headquarters office is located at 9920 Brooklet Drive, Houston, TX 77099
- o An ETC / MVNO that offers free mobile devices and plans to individuals and families who qualify for the Lifeline Program
- o Lifeline Service is available in Arkansas, Maine, Rhode Island, Maryland and West Virginia
- o Emergency Broadband Benefit Program Provider in 46 states
- o Operating on the Sprint & T-Mobile Network
- o B2C Products & Services



WHAT WE OFFER

- o Bundled Handsets
- o Bring Your Own Phone Program (BYOP)
- o Pre-Owned Phones
- o Prepaid Wireless Plans
- o Data Broadbands

- o Owned by Henry Hung Do
- o Headquarters office is located at 9920 Brooklet Drive, Houston, TX 77099
- o An MVNO operating on the Sprint Network
- o Nationwide Prepaid & Postpaid Wireless Services
- o B2C Products & Services



Simple & Affordable Wireless Plans for You!



9920 Brooklet Drive
Houston, Texas 77099
Phone: 844.484.2666

Henry's E-mail: hdo@hthcomm.com
Henry's Cell Phone: 281.857.2484

www.hthcomm.com

